

Salesforce Sales Cloud Consultant Certification Course

Salesforce Sales Cloud Consultants are in demand. Take your Besant Technologies Salesforce Sales Cloud Consultant Training Course to Become a Consultant.

What is Sales Cloud?

Sales Cloud is one of the leading CRMs on the market, which keeps growing its popularity and customer base. Consequently, there grows the need for certified Sales Cloud consultants able to address customers' business issues with CRM's functionality.

Course Highlights

- What Sales Cloud certifications exist?
- Is getting the certification difficult?
- What's the cost of the certification?
- How long is the certification valid?
- What if the certification expires?
- What are the benefits of having the certification?

Requirements

To take this certification course you should have hold a current and active salesforce administrator certification some basic salesforce experience is helpful.

Sales Cloud consultants' Role

- Consulting
- Implementation
- Migration
- Customization
- Integration
- Support and evolution

Course Design

The Salesforce.com Certified Sales Cloud Consultant exams are intended for such candidates who aspire to serve as implementation experts or are new to the industry. This

course is designed to follow the structure and sequence of Salesforce's official Exam Guide for this certification. I have devoted a section of the course to correspond with the 10

- Sections of the exam guide, which include:
- Salesforce Industry Knowledge
- Salesforce Implementation Strategies
- Salesforce Sales Cloud Solution Design
- Salesforce Marketing and Leads
- Salesforce Account and Contact Management
- Salesforce Opportunity Management
- Salesforce Sales Productivity
- Salesforce Communities and Site Management
- Salesforce Sales Cloud Analytics
- Salesforce Integration and Data Management

Training Course Content

- Sales Cloud Solutions Design
- Marketing and Leads
- Account and Content Management
- Sales Report
- Sales Productivity
- Opportunity Management